



COMPASS

# Heights Market Insights

MARCH 2023

**-26%**

DECREASE IN SALES  
COMPARED TO  
MARCH 2022

**+33.3%**

INCREASE IN  
AVERAGE DOM  
COMPARED TO  
MARCH 2022

**-2.7%**

DECREASE IN  
AVERAGE PRICE  
COMPARED TO  
MARCH 2022

**+2.0%**

INCREASE IN  
MEDIAN PRICE  
COMPARED TO  
MARCH 2022

		MAR 2023	MAR 2022	%Δ
Overall	AVERAGE DOM	48	36	33%
	% OF ASKING PRICE	99%	99%	
	AVERAGE SOLD PRICE	\$666,470	\$684,630	-2.7%
	# OF SALES	37	50	-26.0%
	# OF CONTRACTS	36	38	-5.3%
	NEW LISTINGS	52	88	-41%
Houses	AVERAGE DOM	75	41	83%
	% OF ASKING PRICE	100%	98%	
	AVERAGE SOLD PRICE	\$687,000	\$807,167	-15%
	# OF SALES	2	6	-66.7%
	# OF CONTRACTS	3	3	0%
	NEW LISTINGS	3	13	-77%
Condo/Co-op/TH	AVERAGE DOM	46	35	31%
	% OF ASKING PRICE	99%	100%	
	AVERAGE SOLD PRICE	\$665,297	\$667,920	0%
	# OF SALES	35	44	-20.5%
	# OF CONTRACTS	33	35	-6%
	NEW LISTINGS	49	75	-35%

\* DOM, PPSF, and Δ are abbreviations for Days On Market, Price Per Square Foot, and Percentage Change, respectively. Source(s): HudsonMLS, Mar. 2022 - Mar. 2023